

# AMBAG EXECUTIVE/FINANCE COMMITTEE AGENDA

DATE: March 10, 2021

TIME: 5:00 pm

LOCATION: Conference Call

Dial-In Number: (605) 475-4700

Access Code: 203466#

The AMBAG Executive/Finance Committee meeting will be conducted via Conference Call in light of Governor Newsom's State of Emergency declaration regarding the COVID-19 outbreak and in accordance with Executive Order N-29-20 and the shelter in place directive. The AMBAG Executive/Finance Committee members will participate in the meeting from individual remote locations. We apologize in advance for any technical difficulties.

Members of the public will need to attend the meeting remotely via Conference call.

Persons who wish to address the AMBAG Executive/Finance Committee on an item to be considered at this meeting are asked to submit comments in writing at <a href="mailto:info@ambag.org">info@ambag.org</a> by 5:00 PM, Tuesday, March 9, 2021. The subject line should read "Public Comment for the March 10, 2021 Executive/Finance Committee Meeting". The agency clerk will read up to 3 minutes of any public comment submitted.

To participate via Conference Call, please use the conference call dial-in information provided.

If you have any questions, please contact Ana Flores, Senior Executive Assistant at aflores@ambag.org or at 831-883-3750.

- 1. Call to Order
- 2. Roll Call
- 3. Public Comment (A maximum of three minutes on any subject not on the agenda)

# 4. Consent Agenda

**Recommended Action: APPROVE** 

**Note:** Action listed for each item represents staff recommendation. The Executive/Finance Committee may, at its discretion, take any action on the items listed in the agenda.

- A. Draft Minutes of the February 10, 2021 Meeting
  Approve the draft minutes of the February 10, 2021 meeting. (Page 3)
- B. List of Warrants as of December 31, 2020
  Accept the list of warrants. (Page 5)
- C. Accounts Receivable as of December 31, 2020
  Accept the accounts receivable. (Page 7)
- 5. Financial Update Report

Recommended Action: INFORMATION
• Maura F. Twomey, Executive Director

Receive the financial update report which provides an update on AMBAG's current financial position and accompanying financial statements. (Page 9)

- 6. Draft FY 2021-22 Monterey Bay Region Overall Work Program (OWP) and Budget Recommended Action: INFORMATION
  - Maura F. Twomey, Executive Director

Receive a presentation on the Draft FY 2021-22 Monterey Bay Region Overall Work Program (OWP) and Budget. (Page 15)

- 7. Other Items
- 8. Adjournment

If requested, the agenda shall be made available in appropriate alternative formats to persons with a disability, as required by Section 202 of the Americans with Disabilities Act of 1990 (42 USC Sec. 12132), and the federal rules and regulations adopted in implementation thereof. If you have a request for disability-related modification or accommodation, including auxiliary aids or services, contact Ana Flores, AMBAG, 831-883-3750, or email aflores@ambag.org at least 48 hours prior to the meeting date.

# DRAFT EXECUTIVE/FINANCE COMMITTEE MEETING MINUTES

# **Conference Call**

# February 10, 2021

## 1. Call to Order

The meeting was called to order by President McShane at 5:00 p.m.

## 2. Roll Call

**Present:** Directors Freeman, Funk, McShane, Petersen, Smith, and Walker

Absent: None

Others Present: Maura Twomey, Executive Director

# 3. Public Comments

There were no written or oral comments from the public.

# 4. Consent Agenda

The following items were enclosed: 1) the minutes of the January 13, 2021 meeting; 2) warrants as of November 30, 2020; and 3) accounts receivable as of November 30, 2020.

Motion made by Director Freeman seconded by Director Smith to approve the consent agenda. The motion passed unanimously.

# 5. Financial Update Report

Maura Twomey, Executive Director, gave a report on AMBAG's current financial position. The accompanying financial statements were also discussed.

## 6. Other Items

None.

# 7. Adjournment

The meeting adjourned at 5:12 p.m.

# DRAFT AMBAG EXECUTIVE/FINANCE COMMITTEE MEETING ATTENDANCE & VOTING RECORD

MEETING DATE:	February 10, 2021	
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	Attendance	(Y= Present; AB= Absent)	Voting (Y= Yes; N=No; A=Abstain)
MEMBER	AMBAG REP	Attendance	Item# 5 Consent
Capitola	Kristen Petersen	Х	X
Gonzales	Scott Funk	Х	X
Greenfield	Lance Walker	Х	X
Monterey	Ed Smith	Х	X
Salinas	Steve McShane	X	X
San Juan Bautista	John Freeman	Х	X

# Unaudited

Amount

Description

Name

Check Number

Date

AMBAG Check Register December 2020

\$ 206,825.61	Total		
87,585.98	Net Payroll and Related Expenses for Period Ending 12/31/20	Paychex, Inc.	12/31/2020 EFT
1,961.50	Legal Services 2045 MTP/SCS through 11/30/20	The Sohagi Law Group	12/22/2020 29244
372.80	Office Supplies & Equipment	Staples Credit Plan, Inc.	12/22/2020 29243
64.09	Water for the Period of 01/01/2021 through 1/31/2021	Rayne Water, Inc.	12/22/2020 29242
2,028.24	Forecast Related Services Completed in October 2020	Population Reference Bureau (PRB)	12/22/2020 29241
1,125.00	Legal Services for January 2021	Perry and Freeman	12/22/2020 29240
1,250.00	IT Support Services for December 2020	Monterey Computer Corporation, Inc.	12/22/2020 29239
5,968.00	January 2021 Rent	Monterey Bay Air Resources District	12/22/2020 29238
570.63	High Speed Internet for 12/22/2020 - 01/21/2020	Comcast - Monterey	12/22/2020 29235
3,262.50	Supra-Regional ABM Framework Project Work for November 1-30, 2020	Caliper Corporation - WE 257	12/22/2020 29234
538.29	Monthly Charges for VolP Lines (Main Line, Staff Lines) and Fiber MIS - 12/11/20 - 01/10/21	AT&T (Silver Cloud VoIP 2019)	12/22/2020 29233
96,772.41	Net Payroll and Related Expenses for Period Ending 12/15/20	Paychex, Inc.	12/15/2020 EFT
3,340.48	Office Supplies & Equipment, Website	Visa Mechanics Bank - 4089	12/10/2020 29232
354.00	Storage	VISA Mechanics Bank - 3667	12/10/2020 29231
467.11	Public Notice for MTIP FFY 2020-21 to FFY 2023-24 11/12/20	The Herald (MediaNews Group, Inc)(Ads)	12/10/2020 29230
355.20	Public Notice for MTIP FFY 2020-21 to FFY 2023-24 11/12/20	Santa Cruz Sentinel (MediaNews Group, Inc.	12/10/2020 29229
400.00	Website Development and Maintenance - November 2020	Planeteria Media	12/10/2020 29228
102.38	Offsite Document Storage for December 2020	Iron Mountain, Inc.	12/10/2020 29227
198.22	Copier Usage Bill for 10/22/20 - 11/21/20	Caltronics Business Systems, Inc	12/10/2020 29226
108.78	Fax Line Billed in Advance From 12/02/20 - 1/01/21	AT&T (FAX Line)	12/10/2020 29225

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# A/R Aging Detail As of December 31, 2020

Num	Name	Мето	Due Date	Aging	Due Date Aging Open Balance	Paid
CA Department of Housing (HCD)		ALL AMBAG	12/31/2020		49,306.94	PAID
CA Department of Housing (HCD)		ALL AMBAG	12/31/2020		1,852.07	PAID
RAPS A/R		ALLAMBAG	12/31/2020		408.21	
RAPS A/R		ALLAMBAG	12/31/2020		2,540.71	
GHG Inventories (WE 331): Central Coast Community Energy (3CE)		ALLAMBAG	01/16/2021		25,200.00	PAID
GHG Inventories (WE 331)		ALL AMBAG (ACCRUAL ONLY)	01/30/2021		15,039.95	
Caltrans, D5		PRB \$65.92, Rincon \$2,901.25, Rincon \$2,387.50, The Sohagi Law Group \$1,387.50	01/30/2021		176,164.52	PAID
Caltrans, D5		PRB \$1,511.33, Rincon \$2,627.50, The Sohagi Law Group \$1,951.50	12/30/2020	1	167,438.87	PAID
GHG Inventories (WE 331):SLO County APCD		ALLAMBAG	11/30/2020	31	7,673.99	PAID
RAPS A/R		ALL AMBAG	11/30/2020	31	1,134.53	PAID
RAPS A/R		ALL AMBAG	11/30/2020	31	3,540.70	PAID
RAPS A/R		ALL AMBAG	10/31/2020	61	2,783.74	PAID
RAPS A/R		ALL AMBAG	10/31/2020	61	3,838.29	PAID
		Total AMBAG Receivables			\$ 456,922.52	

PAID Reflects payments received subsequent to December 31, 2020.

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# ASSOCIATION OF MONTEREY BAY AREA GOVERNMENTS

#### **MEMORANDUM**

TO: Executive/Finance Committee

FROM: Maura F. Twomey, Executive Director

RECOMMENDED BY: Errol Osteraa, Director of Finance and Administration

SUBJECT: Financial Update Report

MEETING DATE: March 10, 2021

#### **RECOMMENDATION:**

Staff recommends that the Executive/Finance Committee receive the Financial Update Report.

# **BACKGROUND/ DISCUSSION:**

The enclosed financial reports are for the 2020-2021 Fiscal Year (FY) and are presented as a consent item. The attached reports contain the cumulative effect of operations through December 31, 2020 as well as a budget-to-actual comparison. Amounts in the Financial Update Report are unaudited.

# FINANCIAL IMPACT:

The Balance Sheet for December 31, 2020 reflects a cash balance of \$4,606,870.02. The accounts receivable balance is \$456,922.52, while the current liabilities balance is \$262,746.96. AMBAG has sufficient current assets on hand to pay all known current obligations.

Due to the implementation of Governmental Accounting Standards Board (GASB) Statement No. 68 in FY 2014-2015 and a restatement to Net Position for GASB Statement No. 82, AMBAG has a deficit Net Position in the amount of \$135,139.92. Although AMBAG's Balance Sheet as of December 31, 2020 reflects a deficit Net Position, AMBAG's Profit and Loss Statement reflects an excess of revenue over expense of \$65,846.66. As we make efforts to pay the outstanding pension liability, AMBAG's Net Position will continue to improve.

# Planning Excellence!

The following table highlights key Budget to Actual financial data:

# Budget to Actual Financial Highlights For Period July 1, 2020 through December 31, 2020

Expenditures	Budg	get Through December 2020	А	ctual Through December 2020		Difference
Salaries & Fringe Benefits	\$	1,207,890.00	\$	1,093,555.88	\$	114,334.12
Professional Services	\$	3,892,966.00	\$	373,241.34	\$	3,519,724.66
Lease/Rentals	\$	45,500.00	\$	39,711.42	Ś	5,788.58
Communications	\$	12,400.00	\$	10,439.28	\$	1,960.72
Supplies	\$	59,200.00	\$	12,699.30	\$	46,500.70
Printing	\$	5,775.00	\$	871.65	\$	4,903.35
Travel	\$	37,750.00	\$	257.93	\$	37,492.07
Other Charges	\$	149,478.00	\$	155,249.37	\$	(5,771.37)
Total	\$	5,410,959.00	\$	1,686,026.17	\$	3,724,932.83
Revenue						
Federal/State/Local Revenue	\$	5,410,959.00	\$	1,751,872.83	\$	3,659,086.17

# Revenues/Expenses (Budget to Actual Comparison):

The budget reflects a linear programming of funds while actual work is contingent on various factors. Therefore, during the fiscal year there will be fluctuations from budget-to-actual.

Professional Services are under budget primarily due to the timing of work on projects performed by contractors. Work is progressing on the 2045 Metropolitan Transportation Plan/Sustainable Communities Strategy (MTP/SCS). This work is not performed in a linear fashion while the budget reflects linear programming. In addition, the Regional Early Action Planning Housing Program (REAP) provides \$7,931,311 in funding of which a large portion will pass through to partner agencies. It is in its early stages.

Since AMBAG funding is primarily on a reimbursement basis, any deviation in expenditure also results in a corresponding deviation in revenue. Budget-to-actual revenue and expenditures are monitored regularly to analyze fiscal operations and propose amendments to the budget if needed.

### **COORDINATION:**

N/A

# **ATTACHMENTS:**

- 1. Balance Sheet as of December 31, 2020
- 2. Profit and Loss: July 1, 2020 December 31, 2020
- 3. Cash Activity for January, 2021

# **APPROVED BY:**

Maura F. Twomey, Executive Director

# AMBAG

# Balance Sheet - Attachment 1

As of December 31, 2020

	December 31, 2020		December 31, 2020
Assets		Liabilities & Net Position	
Current Assets		Liabilities	
Cash and Cash Equivalents		Current Liabilities	
Mechanics Bank - Special Reserve	300,503.22	Accounts Payable	147,662.48
Mechanics Bank - Checking	433,556.72	Employee Benefits	115,084.48
Mechanics Bank - REAP Checking	3,868,640.17	Mechanics Bank - Line of Credit	0.00
Petty Cash	200.00	Total Current Liabilities	262,746.96
LAIF Account	3,669.91		
Total Cash and Cash Equivalents	4,606,870.02		
Accounts Receivable		Long-Term Liabilities	
Accounts Receivable	456,922.52	Deferred Inflows - Actuarial	258,986.95
Total Accounts Receivable	456,922.52	Net Pension Liability (GASB 68)	1,888,153.69
		OPEB Liability	1,685.72
Other Current Assets		Deferred Revenue	3,803,805.66
Due from PRWFPA/RAPS	947.49	Total Long-Term Liabilities	5,952,632.02
Prepaid Items	21,792.32		
Total Other Current Assets	22,739.81	Total Liabilities	6,215,378.98
Total Current Assets	5,086,532.35		
Long-Term Assets			
Net OPEB Asset	96,473.00		
FY 2002-2003 Housing Mandate Receivable	82,186.00		
Allowance for Doubtful Accounts	(16,437.20)		
Deferred Outflows - Actuarial	533,833.49		
<b>Deferred Outflows - PERS Contribution</b>	272,963.59		
Total Long-Term Assets	969,018.88		
Capital Assets		Net Position	
Capital Assets	188,031.36	Beginning Net Position	(200,986.58)
Accumulated Depreciation	(163,343.53)	Net Income/(Loss)	65,846.66
Total Capital Assets	24,687.83	Total Ending Net Position	(135,139.92)
Total Assets	6,080,239.06	Total Liabilities & Net Position	6,080,239.06

Accrual Basis Unaudited

# AMBAG Profit & Loss - Attachment 2

July - December 2020

		-
omood!		July - December 2020
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	Cash Contributions	167,681.65
	Grant Revenue	1,312,857.10
	Non-Federal Local Match	96,902.39
	Total Income	1,751,872.83
Expense		
	Salaries	713,068.43
	Fringe Benefits	380,487.45
	Professional Services	373,241.34
	Lease/Rentals	39,711.42
	Communications	10,439.28
	Supplies	12,699.30
	Printing	871.65
	Travel	257.93
	Other Charges:	
	BOD Allowances	4,050.00
	BOD Refreshments/Travel/Nameplates/Dinner/Other	24.76
	Workshops/Training	3,078.49
	GIS Licensing/CCJDC Support	8,242.18
	REAP Travel/Classes/Events	525.00
	SB1/MTIP/MTP/SCS/OWP/Public Participation Expenses	6,646.56
	Recruiting	159.90
	Dues & Subscriptions	12,608.80
	Depreciation Expense	5,581.50
	Maintenance/Utilities	384.54
	Insurance	17,039.86
	Interest/Fees/Tax Expense	5.39
	Total Other Charges	58,346.98
	Non-Federal Local Match	96,902.39
<b>Total Expense</b>	ense	1,686,026.17
Net Incon	Net Income/(Loss)	65,846.66

# AMBAG Cash Activity - Attachment 3 For January 2021

Monthly Cash Activity AMBAG

	July-20	August-20	September-20 October-	50	November-20 December-20	December-20	January-21	February-21	March-21	April-21	May-21	June-21	TOTAL
1. CASH ON HAND													
[Beginning of month]  2. CASH RECEIPTS	772,031.66	814,688.20	4,878,895.20 4,754,892.51	4,754,892.51	4,708,900.74	4,560,922.43	4,606,870.02	0.00	0.00	0.00	0.00	0.00	
(a) AMBAG Revenue	139,439.41	52,071.03	6,084.33	6,771.38	10,439.86	80,018.62	27,219.27	0.00	0.00	0.00	00.0	00.00	322,043.90
(b) Grant Revenue	223,043.84	234,066.92	175,754.83	186,041.95	220,934.45	172,754.58	167,438.87	0.00	0.00	0.00	0.00	0.00	1,380,035.44
(d) Borrowing	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
3. TOTAL CASH RECEIPTS	362,483.25	4,269,024.97	181,839.16	192,813.33	231,374.31	252,773.20	194,658.14	00:00	0.00	0.00	0.00	0.00	5,684,966.36
4. TOTAL CASH AVAILABLE													
	1,134,514.91	5,083,713.17	1,134,514.91 5,083,713.17 5,060,734.36 4,947,70	4,947,705.84	4,940,275.05	4,813,695.63	4,801,528.16	0.00	0.00	0.00	0.00	0.00	
5. CASH PAID OUT													
(a) Payroll & Related *	181,793.09	177,728.17	188,909.28	172,587.88	194,910.99	184,358.39	180,010.71	0.00	0.00	0.00	0.00	0.00	1,280,298.51
(b) Professional Services	62,640.92	13,450.00	103,801.55	48,985.34	169,174.97	10,027.24	15,470.08	0.00	0.00	0.00	00.0	00.00	423,550.10
(c) Capital Outlay	0.00	0.00	0.00	0.00	0.00	0.00	0.00	00.0	0.00	0.00	0.00	00.00	0.00
(d) Lease/Rentals	12,511.90	6,343.70	6,850.77	6,597.44	6,750.04	6,622.60	6,531.01	0.00	0.00	0.00	0.00	00.00	52,207.46
(e) Communications	2,140.93	1,014.23	1,248.30	1,221.69	1,485.10	3,329.20	2,224.12	0.00	0.00	0.00	0.00	00.00	12,663.57
(f) Supplies	2,622.28	2,712.26	3,510.75	4,711.75	435.34	1,059.60	413.08	0.00	0.00	0.00	0.00	00.00	15,465.06
(g) Printing	871.65	670.15	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	00.00	1,541.80
(h) Travel	40.00	0.00	117.92	56.38	60.01	0.00	40.00	0.00	0.00	0.00	0.00	00.00	314.31
(i) Other Charges	57,205.94	2,899.46	1,403.28	4,644.62	6,536.17	1,428.58	14,111.43	0.00	0.00	0.00	0.00	00.00	88,229.48
(j) Loan Repayment	0.00	0.00	0.00	0.00	0.00	00.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6. TOTAL CASH PAID OUT													
	319,826.71	204,817.97	305,841.85	238,805.10	379,352.62	206,825.61	218,800.43	0.00	0.00	0.00	0.00	00.00	1,874,270.29
7. CASH POSITION	814,688.20	814,688.20 4,878,895.20	4,754,892.51 4,708,90	4,708,900.74	4,560,922.43	4,606,870.02	4,582,727.73	00.00	0.00	0.00	00.00	0.00	

Payroll & Related \*

# ASSOCIATION OF MONTEREY BAY AREA GOVERNMENTS

#### **MEMORANDUM**

TO: Executive/Finance Committee

FROM: Maura F. Twomey, Executive Director

RECOMMENDED BY: Bhupendra Patel, Director of Modeling

SUBJECT: Draft FY 2021-22 Monterey Bay Region Overall Work

Program (OWP) and Budget

MEETING DATE: March 10, 2021

**RECOMMENDATION:** 

This is an informational item only.

# **BACKGROUND/DISCUSSION:**

The Fixing America's Surface Transportation (FAST) Act calls for the development of the Overall Work Program (OWP) and Budget by the federally designated Metropolitan Planning Organization (MPO). The Association of Monterey Bay Area Governments (AMBAG), as the federally designated MPO for the tri-county (Monterey, San Benito and Santa Cruz Counties) Monterey Bay Region, annually develops and maintains the OWP and Budget. The AMBAG OWP and the Budget are linked documents.

The Draft FY 2021-22 OWP is developed in consultation and coordination with the Caltrans, Federal Highway Administration (FHWA), Federal Transit Administration (FTA) and region's Regional Transportation Planning Agencies (RTPA) and transit operators. The Draft FY 2021-22 OWP includes metropolitan transportation and air quality related planning projects/activities proposed for the Monterey Bay Region for the state fiscal year starting July 1, 2021 and ending June 30, 2022.

The separately enclosed Draft FY 2021-22 OWP is the same draft that was provided to Federal and State agencies for their early review and comments on March 1, 2021. Staff is expecting to receive their comments by March 30, 2021. The final FY 2021-22 OWP and Budget is scheduled for adoption at the May 12, 2021 AMBAG Board of Directors meeting.

# Planning Excellence!

# Draft FY 2021-22 AMBAG Budget

Generally, the Overall Work Program (OWP) and the AMBAG Budget are linked documents. The AMBAG Draft FY 2021-22 Budget mirrors the activities and funding as programmed in the Draft FY 2021-22 OWP. Staff will provide a detailed presentation on the Draft FY 2021-22 AMBAG OWP and Budget at the March 10, 2021 Executive/Finance Committee and AMBAG Board of Directors meetings.

AMBAG staff, in consultation with state and federal partners, will work together to incorporate the comments received from FHWA, FTA, Caltrans and the AMBAG Board of Directors, as appropriate, and will present the AMBAG Board of Directors a final Draft FY 2021-22 OWP and Budget at the May 12, 2021 AMBAG Executive/Finance Committee and AMBAG Board of Directors meetings for adoption.

## **ALTERNATIVES:**

None

#### FINANCIAL IMPACT:

Staff time to carry out draft OWP and Budget activities is funded through FHWA PL, FTA 5303, other State and local funds, as programmed in the approved FY 2020-21 OWP.

#### COORDINATION:

Preparation of the Draft FY 2021-22 OWP has been coordinated with the Federal Highway Administration (FHWA), Federal Transit Administration (FTA), California Department of Transportation (Caltrans), Council of San Benito County Governments (SBtCOG), Monterey-Salinas Transit (MST), Santa Cruz County Regional Transportation Commission (SCCRTC), Santa Cruz Metropolitan Transit District (SCMTD) and Transportation Agency for Monterey County (TAMC).

# **ATTACHMENT:**

1. Draft FY 2021-22 Overall Work Program and Budget (separately enclosed)

## **APPROVED BY:**

Maura F. Twomey<del>, Executive D</del>irecto